



Using the business matching
function

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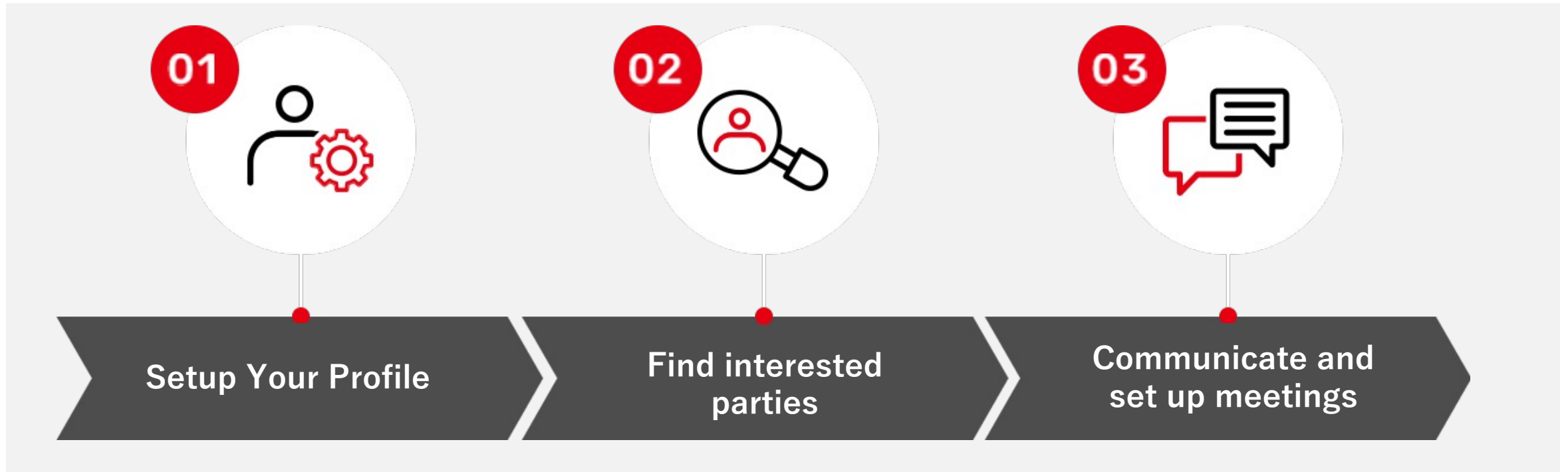
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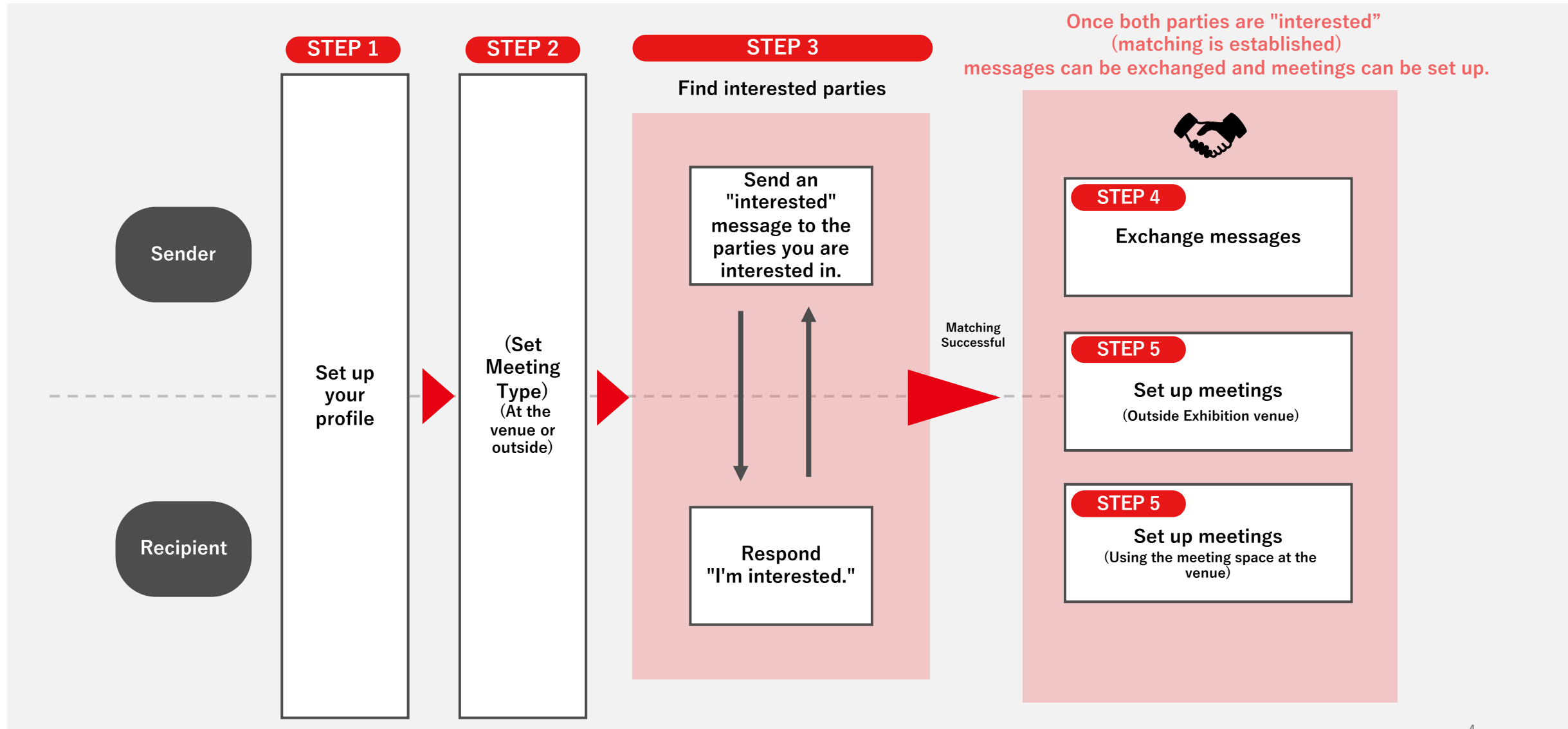
About the Matching System

This system enables exhibitors and visitors to find interested parties and set up appointments in advance.

You can utilize this system to maximize business opportunities during the exhibition



Business Matching Flow



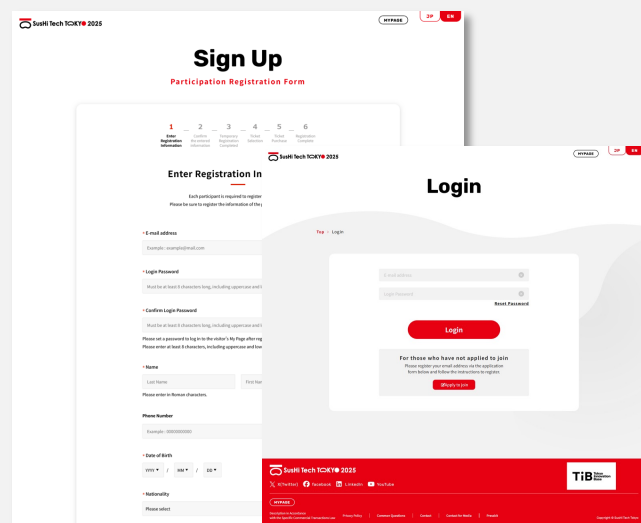
STEP 1

Setting up your profile

After registering, go to My Page to set up your profile for matching!

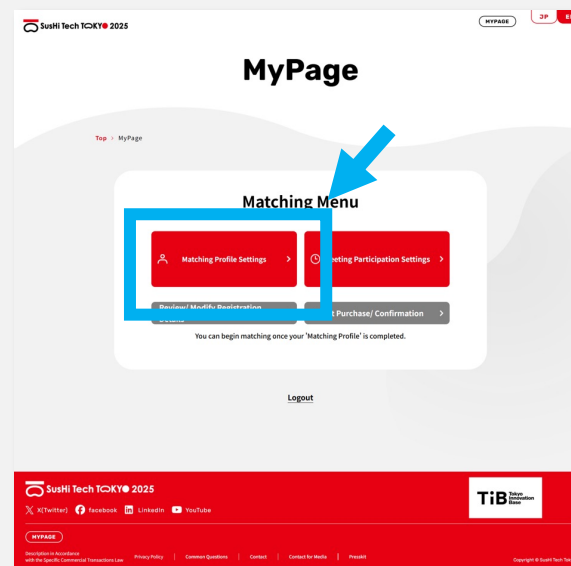
By enhancing your profile, you will be more likely to be matched with participants who meet your preferences.

1. After registering, log in with your e-mail address and the password you set up.



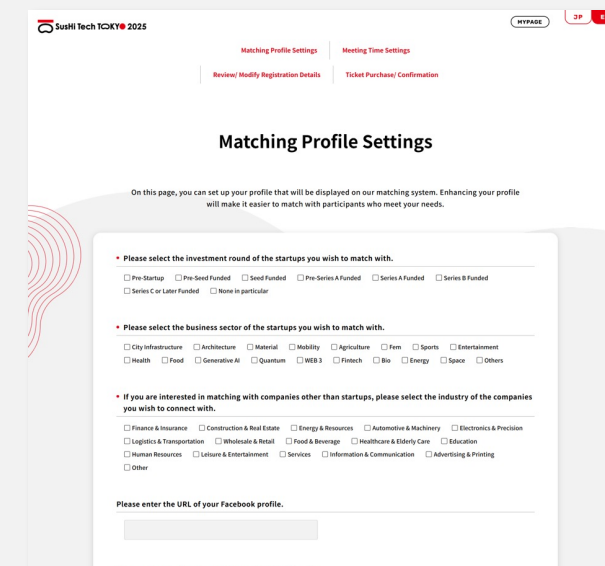
The image shows two overlapping screenshots from the SusHi Tech TOKYO 2025 website. The background screenshot is the 'Sign Up' page, titled 'Participation Registration Form', which includes a progress bar and a 'Login' button. The foreground screenshot is the 'Enter Registration Information' page, which has fields for email address, password, and login password, along with a 'Login' button. A red arrow points from the 'Login' button on the foreground page towards the next step.

2. After login, Click on "Matching Profile Setup"



The image is a screenshot of the 'MyPage' section of the website. A blue arrow points to the 'Matching Menu' which contains two red buttons: 'Matching Profile Settings' and 'Setting Participation Settings'. Below these buttons, there is a link for 'Purchase/Confirmation'. A red arrow points from this screenshot towards the next step.

3. Fill in each item and Create your profile



The image is a screenshot of the 'Matching Profile Settings' form. It contains several sections with checkboxes for selection:

- Please select the investment round of the startups you wish to match with.**
 - ☐ Pre-Startup
 - ☐ Pre-Seed Funded
 - ☐ Seed Funded
 - ☐ Pre-Series A Funded
 - ☐ Series A Funded
 - ☐ Series B Funded
 - ☐ Series C or Later Funded
 - ☐ None in particular
- Please select the business sector of the startups you wish to match with.**
 - ☐ City Infrastructure
 - ☐ Architecture
 - ☐ Material
 - ☐ Mobility
 - ☐ Agriculture
 - ☐ Farm
 - ☐ Sports
 - ☐ Entertainment
 - ☐ Health
 - ☐ Food
 - ☐ Generative AI
 - ☐ Quantum
 - ☐ WEB3
 - ☐ Fintech
 - ☐ Bio
 - ☐ Energy
 - ☐ Space
 - ☐ Others
- If you are interested in matching with companies other than startups, please select the industry of the companies you wish to connect with.**
 - ☐ Finance & Insurance
 - ☐ Construction & Real Estate
 - ☐ Energy & Resources
 - ☐ Automotive & Machinery
 - ☐ Electronics & Precision
 - ☐ Logistics & Transportation
 - ☐ Wholesale & Retail
 - ☐ Food & Beverage
 - ☐ Healthcare & Elderly Care
 - ☐ Education
 - ☐ Human Resources
 - ☐ Leisure & Entertainment
 - ☐ Services
 - ☐ Information & Communication
 - ☐ Advertising & Printing
 - ☐ Other

 At the bottom, there is a field for 'Please enter the URL of your Facebook profile.'

To participate in Matching,
You must purchase a ticket to participate in the matching.

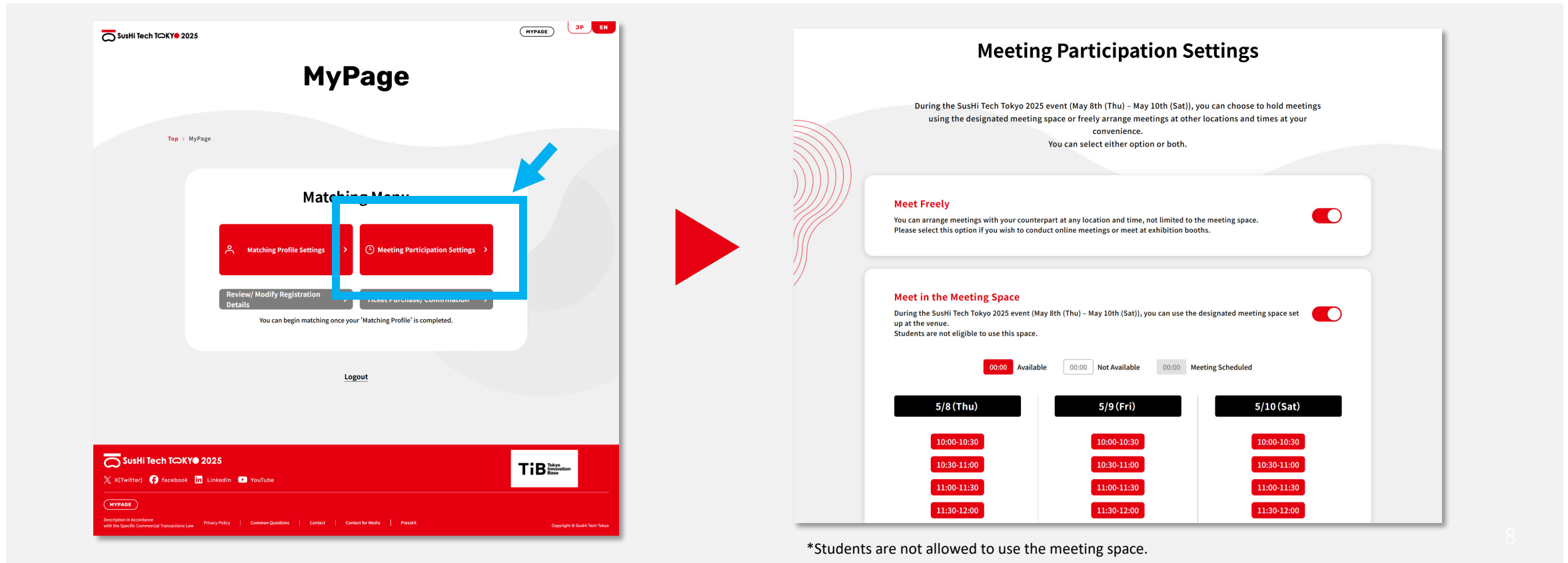
STEP 2

Types of meetings

During the event, you can set up meetings either at the venue using the meeting space or at a location outside the venue at your convenience

*You can set up meeting at the venue or outside with either one or both.

*The meeting space is available for 30 minutes per meeting, including time to move to the place (at the venue).



MyPage

Top > MyPage

Matching Menu

Matching Profile Settings > Meeting Participation Settings >

Review/Modify Registration Details > ~~Cancel Profile/Cancel Meeting~~

You can begin matching once your 'Matching Profile' is completed.

[Logout](#)

Meeting Participation Settings

During the SusHi Tech Tokyo 2025 event (May 8th (Thu) – May 10th (Sat)), you can choose to hold meetings using the designated meeting space or freely arrange meetings at other locations and times at your convenience. You can select either option or both.

Meet Freely

You can arrange meetings with your counterpart at any location and time, not limited to the meeting space. Please select this option if you wish to conduct online meetings or meet at exhibition booths. ☒

Meet in the Meeting Space

During the SusHi Tech Tokyo 2025 event (May 8th (Thu) – May 10th (Sat)), you can use the designated meeting space set up at the venue. Students are not eligible to use this space. ☒

00:00 Available 00:00 Not Available 00:00 Meeting Scheduled

5/8 (Thu)	5/9 (Fri)	5/10 (Sat)
10:00-10:30	10:00-10:30	10:00-10:30
10:30-11:00	10:30-11:00	10:30-11:00
11:00-11:30	11:00-11:30	11:00-11:30
11:30-12:00	11:30-12:00	11:30-12:00

*Students are not allowed to use the meeting space.

STEP 3

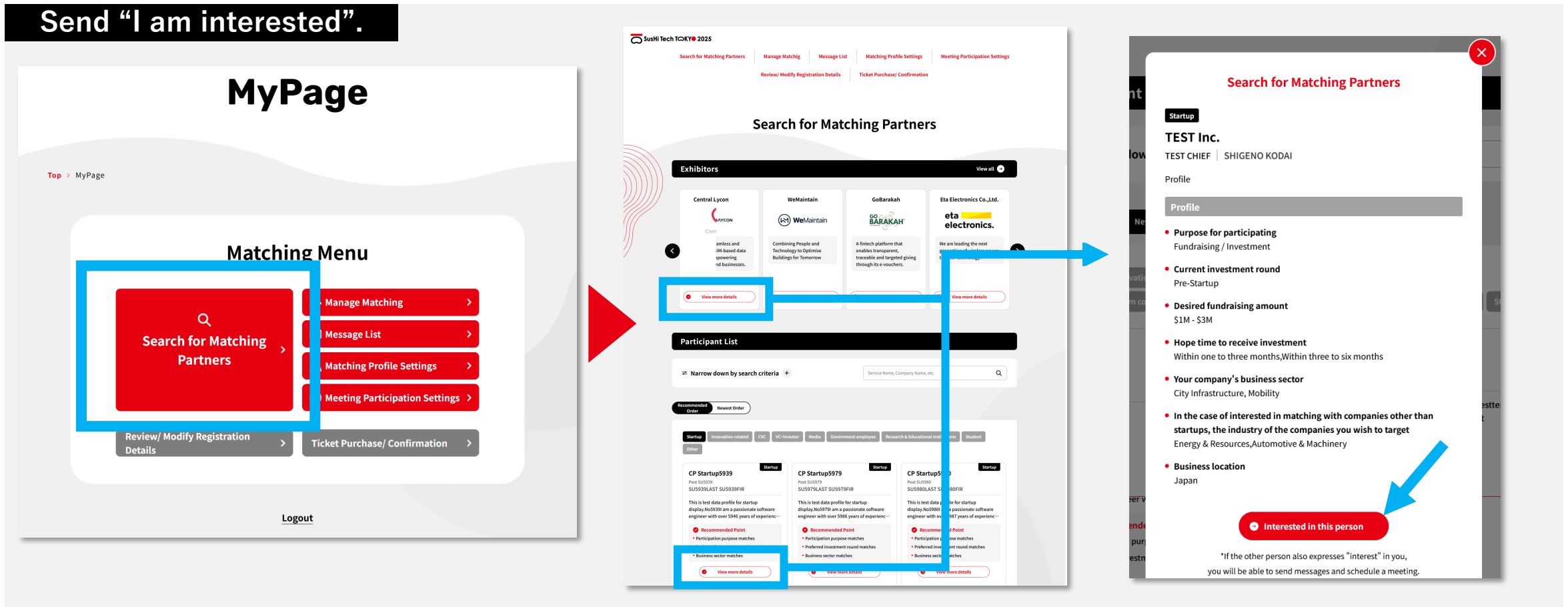
Finding Interested Parties

Finding interested parties

After setting up your profile, you can find exhibitors and participants you would like to meet in the "Find a Matching Partner" screen. Click on the "Interested in this person" button under "View detailed information"

If the other person also sends you an "interested" message, you will be able to exchange messages or set up a meeting with them!

Send "I am interested".



MyPage

Top > MyPage

Matching Menu

- Search for Matching Partners
- Manage Matching
- Message List
- Matching Profile Settings
- Meeting Participation Settings
- Review/ Modify Registration Details
- Ticket Purchase/ Confirmation
- Logout

Search for Matching Partners

Exhibitors

Participant List

TEST Inc.

TEST CHIEF | SHIGENO KODAI

Profile

- Purpose for participating**
Fundraising / Investment
- Current investment round**
Pre-Startup
- Desired fundraising amount**
\$1M - \$3M
- Hope time to receive investment**
Within one to three months, Within three to six months
- Your company's business sector**
City Infrastructure, Mobility
- In the case of interested in matching with companies other than startups, the industry of the companies you wish to target**
Energy & Resources, Automotive & Machinery
- Business location**
Japan

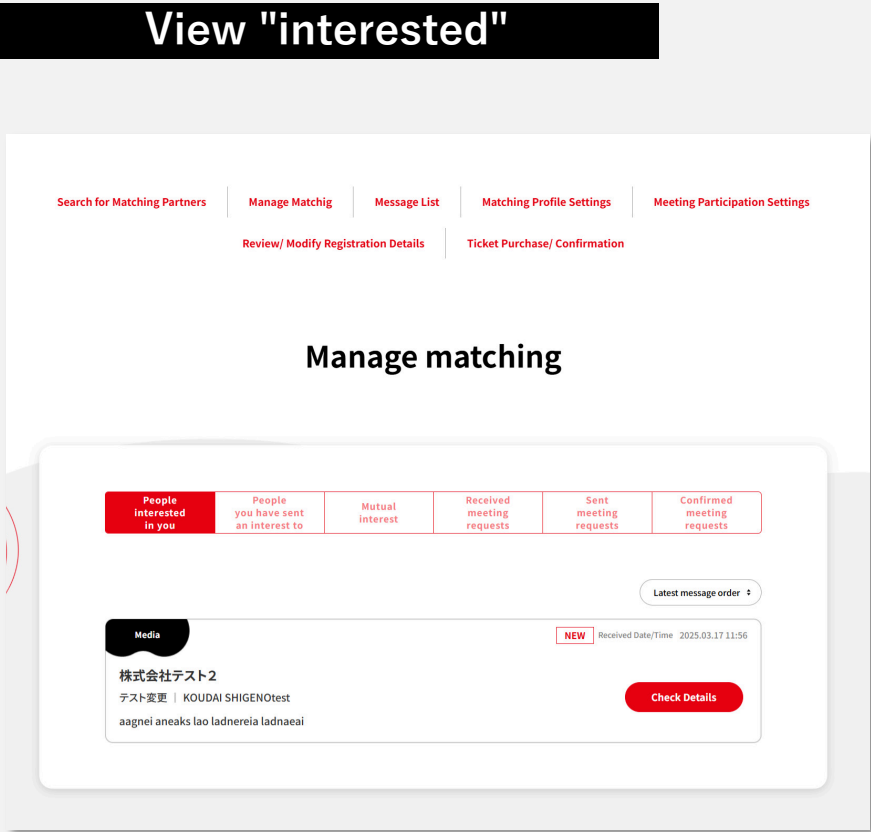
Interested in this person

"If the other person also expresses "interest" in you, you will be able to send messages and schedule a meeting."

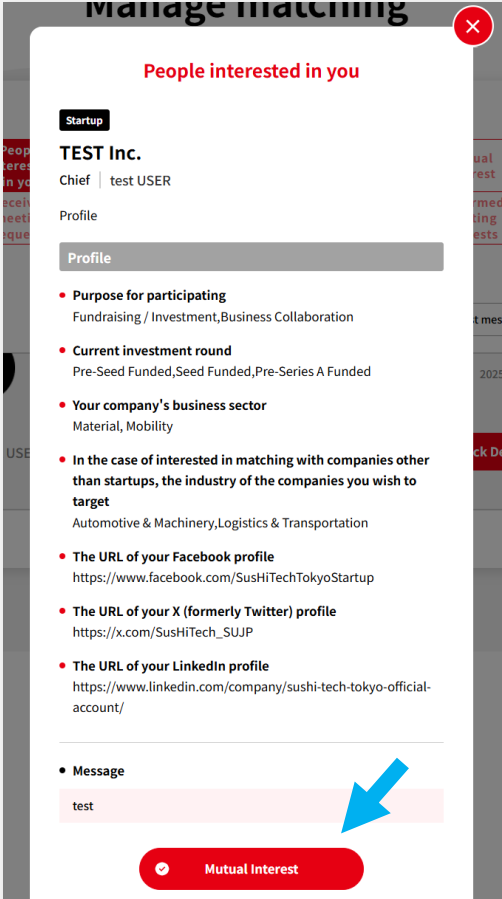
Check the "Manage Matches" page to see who is "interested" in you, and if you are interested, click "I am also interested" to establish a match!

After matching, you can exchange messages and request a meeting.

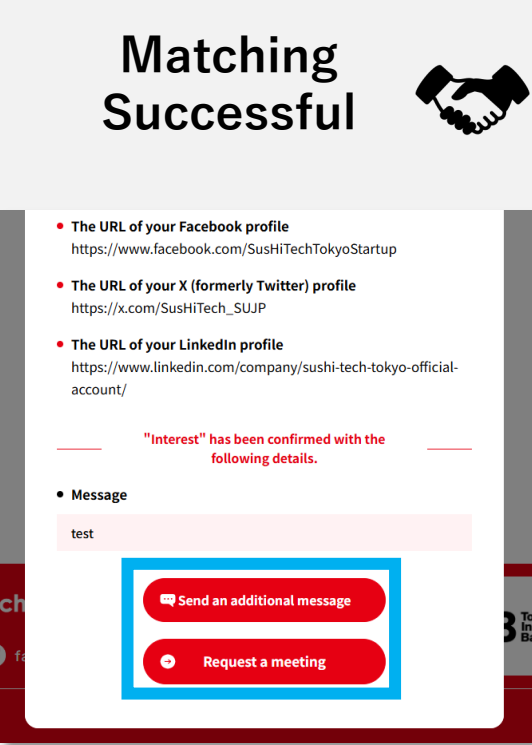
View "interested"



Manage matching



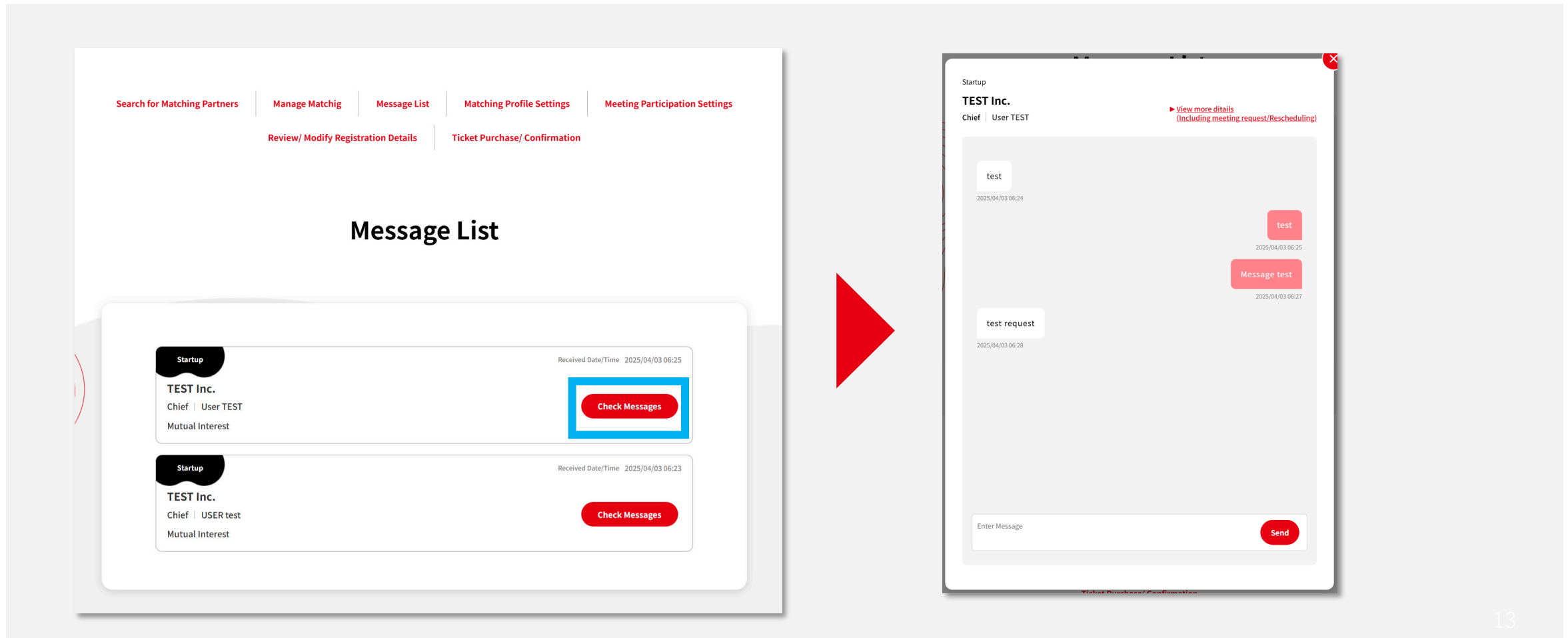
Matching Successful



STEP 4

Messaging Function

When both parties are "interested", you can check and send messages from the message list screen.



STEP 6

Setting Up Meetings

Send meeting requests.

When both parties are "interested", you can send a meeting request with a message to the other party.

Submit a meeting request

Startup

TEST Inc.

Chief | test USER

Profile

Profile

- Purpose for participating**
Fundraising / Investment,Business Collaboration
- Current investment round**
Pre-Seed Funded,Seed Funded,Pre-Series A Funded
- Your company's business sector**
Material, Mobility
- In the case of interested in matching with companies other than startups, the industry of the companies you wish to target**
Automotive & Machinery,Logistics & Transportation

Recommended Point

- Preferred investment round matches
Pre-Seed Funded
- Business sector matches
Mobility

Send an additional message

Request a meeting



Startup

TEST Inc.

TEST CHIEF | SHIGENO KODAI

Profile

Profile

- Purpose for participating**
Fundraising / Investment
- Current investment round**
Pre-Startup
- Desired fundraising amount**
\$1M - \$3M
- Hope time to receive investment**
Within one to three months,Within three to six months
- Your company's business sector**
City Infrastructure, Mobility
- In the case of interested in matching with companies other than startups, the industry of the companies you wish to target**
Energy & Resources,Automotive & Machinery
- Business location**
Japan
- A URL to company-related materials, such as a pitch deck or company introduction**
<https://sushitech-startup.metro.tokyo.lg.jp/en/>

Recommended Point

- Preferred investment round matches
Pre-Startup
- Business sector matches
City Infrastructure, Mobility

※ When you send a request, the recipient will be presented with the available times you have set for the meeting method.
If you need to change the meeting method, please make changes [here](#).

Please enter a message if you wish to include one.

meeting test

Send



Startup

TEST Inc.

Chief | TEST User

startup

Profile

- Current investment round**
Pre-Startup,Pre-Seed Funded
- Your company's business sector**
City Infrastructure, Mobility
- In the case of interested in matching with companies other than startups, the industry of the companies you wish to target**
Automotive & Machinery,Logistics & Transportation Services

Recommended Point

- Preferred investment round matches
Pre-Startup
- Business sector matches
City Infrastructure, Mobility

Accept Request

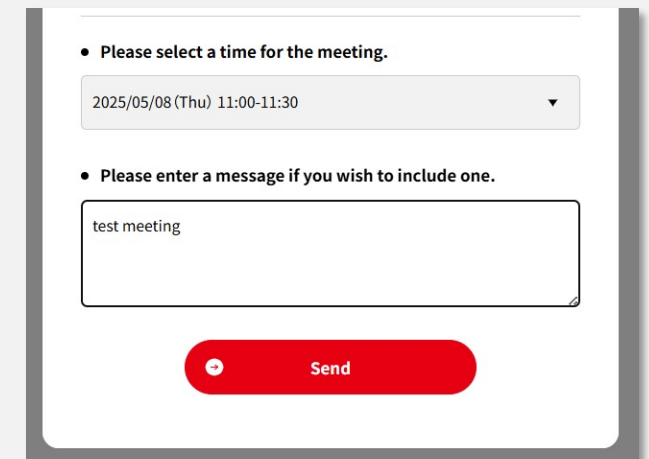
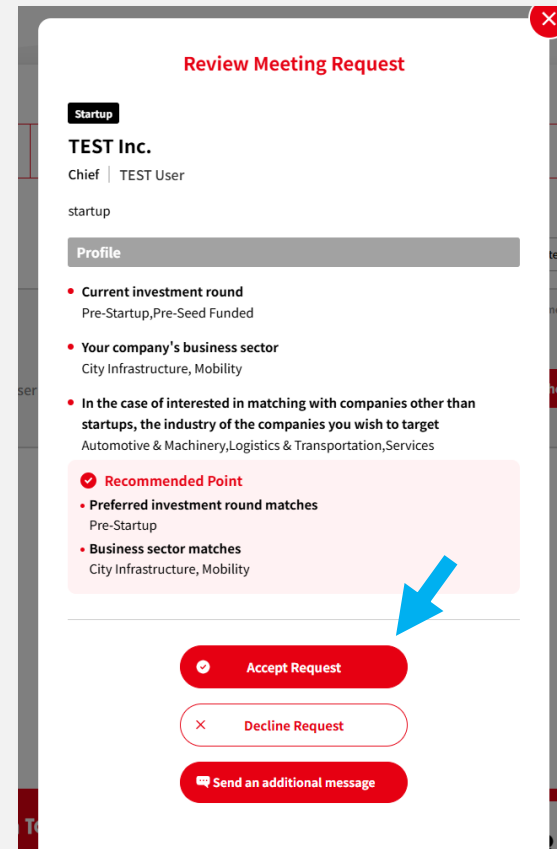
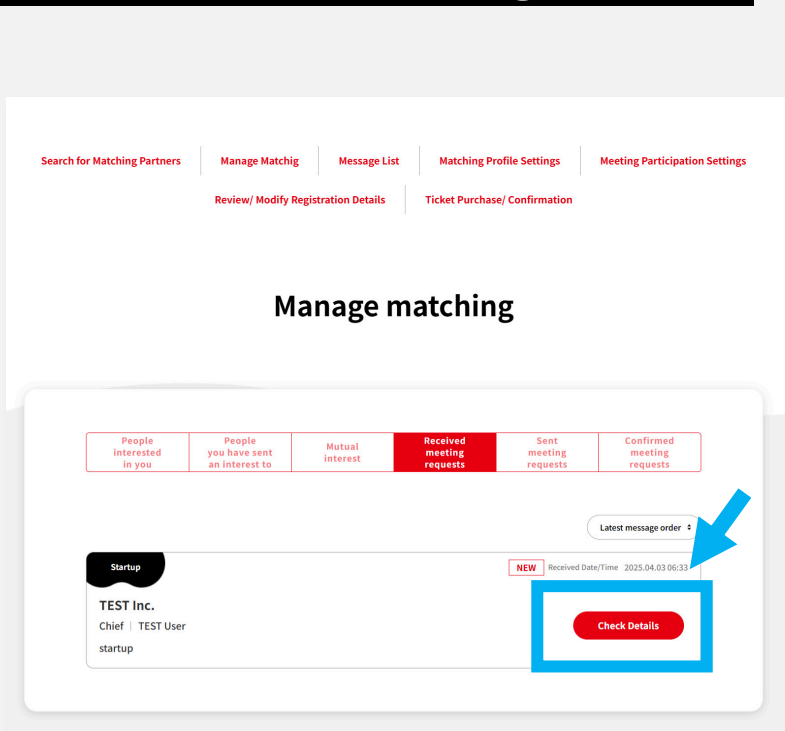
Decline Request

Send an additional message

Accept meeting requests

Received meeting requests can be accessed from the "Received Meeting Requests" tab of the "Manage Matching" page.
You will be able to confirm and choose whether to accept or decline the request.

Review received meeting requests



If you accept the interview request,

• Interview freely
or
...select a time and meet with you in the meeting space

can be selected.

*If you select "Interview in the meeting space Meeting space in the venue will be assigned automatically.

Please come to your seat in time for the interview.